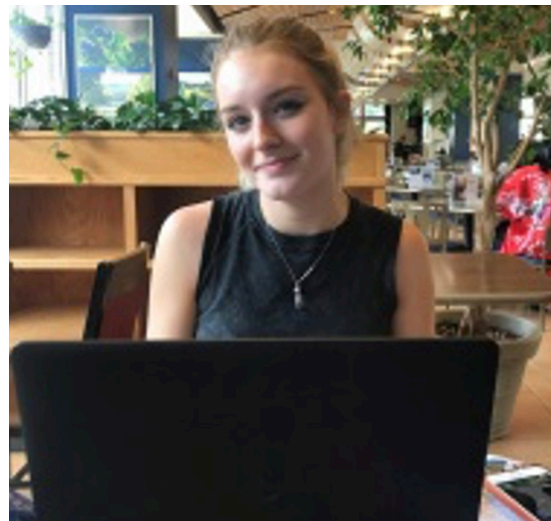




SCAN THE QR CODE  
TO WATCH OUR  
OVERVIEW VIDEO



Your surplus technology can  
help people pursue their dreams.



Refurbishing business tech to help people  
connect and thrive since 2002.

## BUSINESSES

  
**give IT.**  
TO US



**10M lbs**

of electronics  
received

**2.2M lbs**

'e-waste' diverted  
to reuse

## PEOPLE IN NEED

  
**get IT.**  
FROM US



**19K**

computers with training  
and support distributed

**\$13M**

in community  
benefit

More than 300 companies trust give IT. get IT.  
to securely and sustainably reuse or recycle  
their unwanted technology.

**Bangor**  
Savings Bank

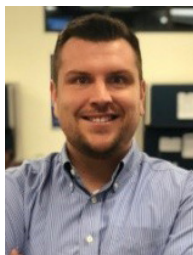
**IDEXX**

**L.L.Bean**

MaineGeneral Health

  
**SYSTEMS**  
engineering

 **Machias**  
Savings Bank



*"It's important to me that our tech doesn't go to waste. It's important to the bank that we're reinvesting in our communities. give IT. get IT. enables us to do both."*

**Justin Fournier**  
Director of IT Infrastructure  
Bangor Savings Bank



*"There's talent everywhere in our rural communities but many people don't have access to the computers and support they need to reach their full potential. By partnering with give IT. get IT., we're making that happen."*

**Melissa Denbow**  
Vice President Community Engagement  
Machias Savings Bank

Scan the QR code to watch our video with  
Machias Savings Bank ▶



## Individuals and Families

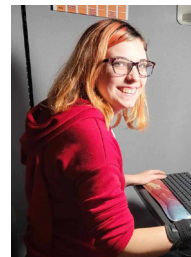
Providing **1000+**

or more computers for families  
every year since 2002

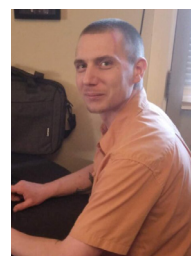
## Libraries and nonprofits

Another **500+**

devices each year used to  
support our community.



Thanks to the software we installed on her powerful desktop computer, Lex is pursuing her dreams of becoming a graphic designer



Jesse was having a hard time taking accounting classes on his cell phone. His refurbished laptop has everything he needs to start a firewood delivery business in Caribou.

Scan the code for more client success stories ▶



# Where does your retired tech go?

**Unsure? Not confident in your answer?**  
**You need give IT. get IT.**



**We put old IT back to work**

We reuse retired tech to help disadvantaged individuals and families achieve their personal, educational and employment goals.



**We provide total peace of mind**

Unlike E-waste disposal services designed for consumer waste at transfer stations, give IT. get IT. was designed to meet and exceed corporate data security and compliance requirements.



**We save you money**

We collect, record, security screen, reuse and properly recycle all your retired electronics so your IT staff don't have to. Only a portion of the cost involved in all this work is passed back to you.



**We make disposing of old IT easier and better**

It's the ultimate win/win. We're experts in dealing with retired tech and perform all the 'end of life IT asset' tasks for you so your IT team can focus on your business. All this while diverting your 'waste' into tools for people who need IT.

**Take the load off your IT team.  
Let us convert your retired tech  
into tools and opportunities  
for people!**



**Call (207) 338-4233 or email [info@giveitgetit.org](mailto:info@giveitgetit.org)**

give IT. get IT. was created in the 2018 merge of two nonprofit programs named 'eWaste Alternatives' and 'PCs for MAINE'. Since 2002, this system has processed more than 10,000,000 pounds of technology and diverted 2,200,000 pounds of it to personal computers, training and technical support used by more than 32,000 people throughout Northern New England.

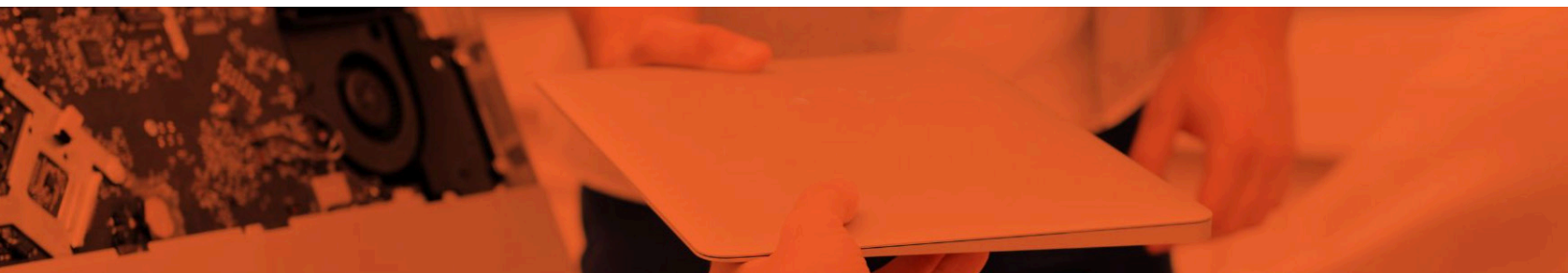


## Electronics recycling options and why give IT. get IT. stands apart

SERVICE TYPE	E-WASTE DISPOSAL	IT ASSET DISPOSITION	give IT. get IT.
Waste to Reuse diversion	0%	10-20%	20-50%
Regulatory Compliance	Minimal	No Oversight	Yes
Service Strengths	High volume Ease of use	Waste diversion Documentation Perceived value return	Minimized Waste Documentation Data Security Compliance Reports Real net cost Single solution Residual value to community Transparency
Weaknesses	Material Accountability Data Security Report Detail Maximum Waste Reuse Transparency	Reuse ONLY 2nd Vendor Req'd Data Security? Net Value No Compliance Reporting Transparency	Requires customer engagement/shared values, 'All In' commitment
Drivers	Scrap Profit	Reuse Profit	Sustainability
Manage all Electronics?	Yes	No - reusable only	Yes
Breach Detect/Report	No	If certified - Some do	Standard
Serialized Report	No	Optional	Standard
Storage Media Record	No	Optional	Standard
Compliance Reporting	Minimal	No	Standard
Service Costs	Lowest as 'costs' are externalized to environment and lack of security	Moderate as reuse returns are reduced by service fees and second party waste management costs	Low to Moderate depending on the amount of waste and reusable material - lower yet when considering economy of 'single vendor' solution
Data Security Fees	Implied, but not usually serialized or certifiable	Some serialize upon request; \$10+ per drive or tape	Serialized and certifiable; Fees half of market (cost only); Free when reusable
Operations in New England	Yes - 34	Yes - 7	give IT. get IT. is the only one!

*“give IT. get IT. is a perfect fit for us because it starts with providing secure destruction of data on our retired technology assets. The white glove service ensures all this is accomplished with minimal impact on our associates at a lower cost than any viable alternative.”*

SCOTT BLAKE, SENIOR VICE PRESIDENT AND CHIEF INFORMATION OFFICER | BANGOR SAVINGS BANK



# Retired Tech Locker

"This is the most sustainable recycling program I've used. The bins meet all Maine DEP requirements, provides secure storage, and greatly reduces the time we spend handling equipment."

JIM GUZELIAN - EH&S ASSISTANT AT BATES COLLEGE



**Average Storage Capacity:**  
50 Desktop PCs, 200 laptops, 40 network switches - a total of 600 pounds!

- A unique and highly efficient storage and handling solution
- Equipment is secured throughout the process - data is contained until destroyed
- Turn-Key compliance with D.E.P. Universal Waste Storage and Recording rules\*
- Reduced equipment handling = increased staff efficiency and higher reuse rates
- Higher reuse rates result in the lowest possible processing fees
- Designed to roll quietly and fit easily through standard commercial doors
- When your containers are full - just call us for a pickup and fresh replacements!

For more information  
**(207) 338-4233**  
[info@giveitgetit.org](mailto:info@giveitgetit.org)

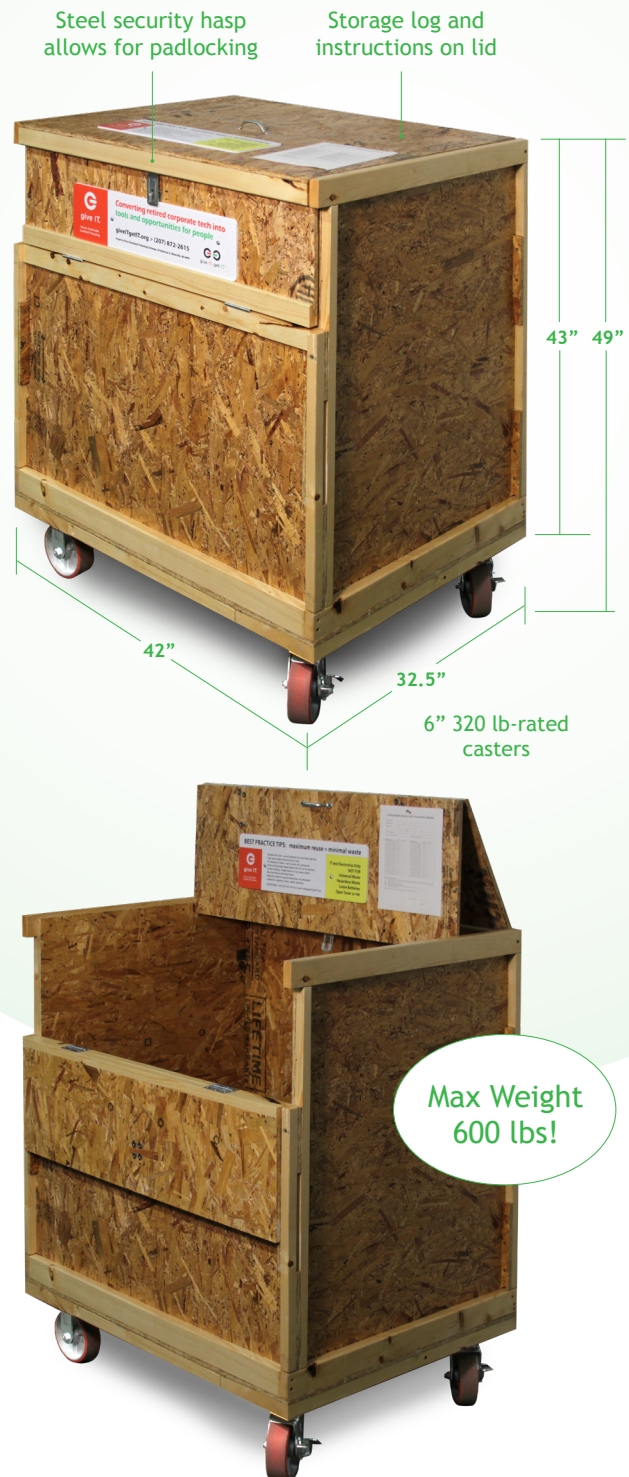
# Best Practices and Usage Recommendations

## Here is some guidance on how to get the best results from these containers:

- The large lockable wheels allow fully loaded lockers to roll over most office and warehouse surfaces, through commercial door openings and ADA egresses.
- The most effective use of them is when removing assets from service and depositing those devices directly into the locker as a 'done-in-one' handling method.
- Record item description and asset tag number onto the log as you load the container
- The forward facing drop down door makes handling heavy items significantly safer.
- Tape same-sized flat panel displays face to face, place on their stands, create additional layers with cardboard. Avoid touching or scratching screens whenever possible.
- Desktop PCs - stack tightly in the same direction when possible to maximize space.
- Servers and other rack mount devices should be put in on their sides
- Printers should always remain upright
- Miscellaneous devices such as wires cables, access points, peripherals can be used as void fill
- Laptops and fragile devices should never be placed in the bottom of a container due to the likely hood of crushing and breakage. They store and transport well when placed in bankers boxes on the hinged side - lid latch facing up.
- Hard drives and other data storage media should be boxed separately and placed into the locker on top of strong devices or on the floor of the locker
- Use cardboard to protect devices whenever possible - we will recycle it, and it will substantially increase reuse (and reduce waste and waste fees)

Remember - give IT. get IT. prides itself on its service quality, detail and sustainable practices, and by using this program, your organization also shares these values - contact us any time if you have questions or suggestions.

For more information  
**(207) 338-4233**  
[info@giveitgetit.org](mailto:info@giveitgetit.org)



  
give IT. get IT.

# Information Technology Exchange

## A Maine based 501(C)3 nonprofit corporation

### DBA “give IT. get IT.”

US Mail: PO Box 589, Searsport, Maine 04974

Main Phone: (207) 338-4233 • Website: [giveITgetIT.org](http://giveITgetIT.org)

Physical Plant: 60 Industrial Street, Waterville, Maine 04901

EIN# 55-0788650

DEP Electronics Demanufacturing License # O-000249-RB-C-T DEP Facility ID MER000506055

USDOT Registration # 3209717



NAID AAA Certification® verifies secure data destruction companies' services' compliance with all known data protection laws through scheduled and surprise audits by trained, accredited security professionals, fulfilling customers' regulatory due diligence obligations.

---

#### Payment & Billing Contact:

[accounting@giveitgetit.org](mailto:accounting@giveitgetit.org)

#### Executive Director - Jodi Martin

[jmartin@giveitgetit.org](mailto:jmartin@giveitgetit.org)

#### Chief Financial Officer - Dorothy Fraser

[dfraser@giveitgetit.org](mailto:dfraser@giveitgetit.org)

#### Operations Director - Chris Martin

[cmartin@giveitgetit.org](mailto:cmartin@giveitgetit.org)

#### Technology Reuse and Recycling Advocate - Allen Cornwall

[acornwall@giveitgetit.org](mailto:acornwall@giveitgetit.org)

#### Reuse and Recycling Operations Manager - Raymond Buker

[rbuker@giveitgetit.org](mailto:rbuker@giveitgetit.org)

#### Technology Access and Literacy Services - Jodi Martin

[jmartin@giveitgetit.org](mailto:jmartin@giveitgetit.org)

Leaders throughout New England have made this program possible by choosing our community reuse and recycling model over traditional e-waste disposal.

In return, they have increased their data security and compliance while minimizing environmental impact and their IT staff cost.



# References

## E-Waste Recycling: Bulk Consumer waste disposal, landfilling

This is the most common means of disposing of electronics and is focused on scrap metals recovery value for profit. They are designed for bulk freight, minimal handling and often dispose of electronics that are not valuable scrap in landfills and developing countries. Their high volume bulk handling processes prohibit any ability to provide compliance, asset detail or security assurances requirements by the commercial or government sector. Often promoted as 'Free Recycling', only a fraction of the material - the valuable scrap portion - is actually recycled while the devices that involve a cost to recycle (more than 40% of all electronics) end up in a landfill harming the environment and placing personal/confidential information at risk. The easiest way to identify these practices are when use of pallet sized boxes are used to drop electronic devices into without regard for damaging them as the intent is not to handle individual items again - let alone reuse them.

## IT Asset Disposition (ITAD): For Profit model for diverting waste to reuse

ITADs are for profit technology reuse firms. Their business goals are to recover as much value from reusable technology as possible through second market resale. Certified ITADs are highly detailed on a per device level, but tension between profit, handling cost and volume directly compete with processing quality and data security, resulting in compromised waste management and data security practices. Most ITADs' only accept higher end reusable equipment such as newer desktop, laptop computers, servers and networking gear, leaving their clients to deal with the remaining waste materials through a second E-Waste Service vendor as described above. By the time all the reusable and waste materials have been managed, any returns promised from the reusables (revenue share) have been overwhelmed by ITAD service fees and E-Waste vendor disposal costs.

## Philanthropic ITAD: Charitable model for diverting waste to community benefit

There are only three such charitable organizations that have been R2 third party certified in the USA - two of which will accept all electronics. ITE - give IT. get IT. is one of the two, and the only such organization in New England. While providing the same or higher level of individual device detail, reuse screening, data security and reporting as a for profit ITAD, give IT. get IT. also adds best practices waste management and community benefit to the ITAD proposition. To incentivize use of this service, most of the asset recording, security screening and waste management costs are absorbed by the nonprofit to minimize or even eliminate any costs passed back to the recycling client.

## NIST SP 800.88

Created as the US standard of practice for the identification, control and sanitization of media and devices containing personal and sensitive information (Pi/Phi/PIA and HIPAA), finance (GLBA), Criminal Justice Information Security (CJIS) and US Government agencies such as the DoE, DoJ and DoD, this standard has rapidly been adopted as the standard to cross all federal, state, local, military and commercial sectors. NIST is an acronym for the 'National Institute of Standards and Technology', 800,88(r1) is the document pertaining to data destruction. This document is the foundation of give IT. get IT.'s operations and data security processes.



## Who is i-SIGMA

The International Secure Information Governance & Management Association (i-SIGMA®) is the industry trade association for secure data destruction and records & information management service providers. i-SIGMA enforces standards and ethical compliance for approximately 2,500 service providers on six continents and currently maintains the most rigorous and widely accepted data-security vendor-compliance certifications, NAID AAA Certification® and PRISM Privacy+ Certification®

## Weblinks:

Our website: [giveITgetIT.org](http://giveITgetIT.org)

[giveitgetit.org/blog](http://giveitgetit.org/blog)

ITE's social media outreach and awareness channels:

